

## DVD-RW DISC PATENT LICENSE AGREEMENT

This Agreement is entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2009 by and between

KONINKLIJKE PHILIPS ELECTRONICS N.V., having its registered office in Eindhoven, The Netherlands, (hereinafter referred to as "Philips")

and

[\_\_\_\_\_], having its registered office in [\_\_\_\_\_](hereinafter referred to as "Licensee").

WHEREAS, Sony Corporation ("Sony"), Pioneer Corporation ("Pioneer"), Hitachi Ltd., Matsushita Electric Industrial Co. Ltd., Mitsubishi Electric Corporation, Thomson Multimedia, Time Warner Entertainment Company L.P., Toshiba Corporation, Victor Company of Japan Ltd. and Philips, have defined a system which has been presented under the name DVD-Video System (as hereinafter defined) and a system which has been presented under the name DVD-ROM System (as hereinafter defined);

WHEREAS, under the aegis of the DVD Forum, a new rewritable system has been developed, which system has been presented under the name DVD-RW System (as hereinafter defined);

WHEREAS, the DVD Standard Specifications (as hereinafter defined) and the DVD-RW Standard Specifications (as hereinafter defined) and the right to use the relevant DVD logo can be obtained from the entity known as the DVD Format/Logo Licensing Corporation, based in Tokyo, Japan;

WHEREAS, Philips owns certain patents relating to the DVD-RW System;

WHEREAS, Licensee has requested from Philips a license under Philips' patents relating to DVD-RW Discs (as hereinafter defined) and wishes such DVD-RW Discs to be compatible with devices capable of recording DVD-RW Discs; and

WHEREAS, Philips is willing to grant Licensee a license under its patents on the conditions set forth herein;

NOW, THEREFORE, in consideration of the mutual obligations and covenants hereinafter set forth, the parties hereto have agreed as follows:

### **1. Definitions**

The following terms when used in this Agreement shall have the respective meanings ascribed thereto below:

- 1.1 "Disc" shall mean a reflective disc-shaped information carrier having either a single or dual information layer(s) (which is/are readable from one side of the disc) on which any kind of information including, but not limited to, audio, video, text and/or data-related

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information can be recorded, such information being stored in one or more information layers of such disc which is optically readable by playback devices using a laser-beam.

- 1.2 “DVD-RW Disc” shall mean a recordable Disc with a capacity of no more than 4.7 Gbytes per recording layer, designed and manufactured for recording, erasing and rewriting thereon digital information and which conforms to Part 1 of the DVD-RW Standard Specifications.
- 1.3 “DVD-RW System” shall mean the Digital Versatile Disc Rewritable System which is capable of recording, erasing, rewriting and subsequently reproducing signals in digital form from DVD-RW Discs.
- 1.4 “DVD-RW Standard Specifications” shall mean the “DVD Specifications for Re-recordable Disc (DVD-RW), Part 1 Physical Specifications”, the “DVD Specifications for Re-recordable Disc (DVD-RW), Part 2 File System Specifications” and the “DVD Specifications for DVD-RAM/DVD-RW/DVD-R for General Discs, Part 3 Video Recording” or any updated versions thereof as defined by the DVD Forum and issued by the DVD Format/Logo Licensing Corporation.
- 1.5 “DVD-RW Data Recorder” shall mean a single spindle recording device for recording and rewriting on DVD-RW Discs digital information for the subsequent optical reading of such information from such Discs, which information is bit-encoded in accordance with Parts 1 and 2 of the DVD-RW Standard Specifications, by a DVD-ROM Player (as hereinafter defined), which converts such information into digital electrical signals in accordance with the DVD-ROM Standard Specifications (as hereinafter defined), which signals are directly capable of and intended to be used for the reproduction of audio, video, text and/or data-related information through data handling and/or data processing equipment.
- 1.6 “DVD-RW Video Recorder” shall mean a single spindle recording device for recording and rewriting on DVD-RW Discs digital information for the subsequent optical reading of such information from such Discs, which information is bit-encoded in accordance with the DVD-RW Standard Specifications, by a DVD-Video Player (as hereinafter defined), which converts such information into digital electrical signals in accordance with the DVD Standard Specifications, which signals are directly capable of and intended to be used for the reproduction of audio and video information through standard television receivers and/or video monitors and audio equipment.
- The DVD-RW Data Recorders and the DVD-RW Video Recorders are collectively referred to as “DVD-RW Recorders”.
- 1.7 “DVD-ROM Disc” shall mean a replicated optical disc comprising any kind of information including, but not limited to, audio, video, text, and/or data-related information, encoded in digital form, which is optically readable by a DVD-ROM Player and which conforms to the DVD-ROM Standard Specifications.
- 1.8 “DVD-ROM System” shall mean the Digital Versatile Disc ROM System which is capable of storing and reproducing data signals in digital form from DVD-ROM Discs.
- 1.9 “DVD-ROM Standard Specifications” shall mean the specifications for the DVD-ROM System, as specified in the document “DVD Specification for Read-Only Disc, Parts 1 and

2”, or any updated version thereof, as issued by the DVD Format/Logo Licensing Corporation.

- 1.10 “DVD-Video Disc” shall mean a replicated optical disc comprising any kind of information including, but not limited to, audio, video, text, and/or data-related information, encoded in digital form, which is optically readable by a DVD-Video Player and by a DVD-ROM Player and which conforms to the DVD Standard Specifications.
- 1.11 “DVD-Video System” shall mean the Digital Versatile Disc Video System which is capable of storing and reproducing video and audio signals in digital form from DVD-Video Discs.
- 1.12 “DVD-Video Standard Specifications” shall mean the specifications for the DVD-Video System, as specified in the document “DVD Specification for Read-Only Disc, Part 3”, or any updated version thereof, as issued by the DVD Format/Logo Licensing Corporation.

The DVD-ROM Standard Specifications and the DVD-Video Standard Specifications are collectively referred to as the “DVD Standard Specifications”.

- 1.13 “DVD-ROM Player” shall mean a single spindle optical disc player capable of (i) reproducing information stored on a DVD-ROM Disc and converting such information into electrical signals, in accordance with the DVD-ROM Standard Specifications and (ii) reproducing information stored on a DVD-Video Disc and converting such information into electrical signals, in accordance with the DVD Standard Specifications, which electrical signals are directly capable of and intended to be used for the reproduction of video, text and/or data-related information through data handling and/or data processing equipment.
- 1.14 “DVD-Video Player” shall mean a single spindle optical disc player capable of reproducing information stored on a DVD-Video Disc and converting such information into electrical signals, in accordance with the DVD Standard Specifications, which electrical signals are directly capable of and intended to be used for the audio-visual reproduction through television receivers and/or video monitors and audio equipment.
- 1.15 “Licensed Product(s)” shall mean DVD-RW Discs, manufactured and/or sold in accordance with the provisions hereof, which are duly reported and for which the royalties due hereunder are paid in accordance with the provisions of this Agreement.
- 1.16 “Licensed Patent(s)” shall mean any one or more of the essential patents relating to DVD-RW Discs, as listed in Annex A. Licensed Patents shall not include the Non-Asserted Patents (as hereinafter defined) (if any) identified as such in Annex A.

From said Annex the expiration dates of the relevant patents can be derived, on a country-by-country basis.

The term “essential” as used in relation to patents in this Agreement shall refer to patents, the use of which is necessary (either directly or as a practical matter) for compliance with Part 1 of the DVD-RW Standard Specifications.

Philips commissions an independent patent expert to review the European, Japanese and US patents listed as essential in Annex A in order to confirm the essentiality of such

patents. In the event that such independent patent expert would find that any of the patents does not qualify as essential as defined in this Agreement, Philips will delete such patent (as well as the equivalent corresponding patents) from Annex A and such patent will be put on a list of non-essential patents. Notwithstanding such deletion, Licensee shall retain the right to continue the use of such deleted patent(s) in accordance with the provisions of this Agreement, without any additional payment, unless Licensee explicitly notifies Philips in writing of its decision to waive such right.

In the event that Philips or any of its Associated Companies (as hereinafter defined) would have additional patents (other than patents acquired from third parties after the date of November 1, 2000) in its patent portfolio which are essential to the manufacture, sale or other disposal of DVD-RW Discs and which have a filing date or are entitled to a priority date prior to November 1, 2000, but which have not been listed as essential patents in Annex A hereto, Philips will notify Licensee accordingly and such additional patents will be added to the Licensed Patents and such addition shall not affect the provisions of this Agreement. Any patents as may be added as essential patents to Annex A hereto, will similarly be subject to the review by the independent patent expert in accordance with the preceding paragraph.

The patent lists provided to Licensee upon execution of this Agreement are subject to change in accordance with the provisions of this Agreement. With regard to the rights granted to Licensee hereunder, the patent lists published by Philips on its website ([www.ip.philips.com](http://www.ip.philips.com)) or otherwise communicated by Philips to Licensee after the date of execution hereof shall prevail over the lists provided to Licensee upon the execution of this Agreement.

- 1.17 “Non-Asserted Patents” shall mean the essential patents relating to DVD-RW Discs, which are jointly owned by Philips and other companies and identified as such in Annex A.
- 1.18 “Associated Company” shall mean any one or more business entities (1) owned or controlled by Philips or Licensee, (2) owning or controlling Philips or Licensee, or (3) owned or controlled by the business entity owning or controlling Philips or Licensee at the material time. For the purposes of this definition a business entity shall be deemed to own and/or to control another business entity if more than 50% (fifty per cent) of the voting stock of the latter business entity, ordinarily entitled to vote in the election of directors, (or, if there is no such stock, more than 50% (fifty per cent) of the ownership of or control in the latter business entity) is held by the owning and/or controlling business entity.
- 1.19 “Royalty Reporting Form” shall mean a statement in a form as provided for on Philips’ website ([www.ip.philips.com](http://www.ip.philips.com)), provided to Philips by electronic means or in such other means as may be subsequently communicated by Philips to Licensee.
- 1.20 “Territory” shall mean the geographic area known as [            ].

## 2. Grant of rights

- 2.1 For the term of this Agreement and subject to the provisions hereof, Philips hereby grants to Licensee a non-exclusive, non-transferable license under the Licensed Patents (listed in

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Annex A) to manufacture Licensed Products within the Territory in accordance with Part 1 of the DVD-RW Standard Specifications and to sell or otherwise dispose of such Licensed Products so manufactured in all countries of the world.

- 2.2 Subject to the full and unconditional compliance by Licensee with all provisions hereof, Philips undertakes that it shall not, during the term of this Agreement assert any of the Non-Asserted Patents against the manufacture, sale or other disposal of Licensed Products by Licensee in accordance with the provisions of this Agreement. This undertaking shall be without prejudice to the position of the other co-owners as regards these jointly owned patents. Licensee agrees that, to the extent that it may already have obtained a license or an undertaking not to assert from another company under such jointly owned patents, this circumstance shall not affect the obligation of Licensee to pay the royalty as specified in Clause 4.2.
- 2.3 Philips further agrees, for as long as this Agreement is in force and effect and Licensee is in full compliance with its obligations under this Agreement, to grant Licensee upon Licensee's request, a non-exclusive, non-transferable license, on reasonable, non-discriminatory conditions, to manufacture Licensed Products in the Territory and to sell or otherwise dispose of Licensed Products so manufactured in all countries of the world, under any patents not yet licensed hereunder and which are essential to the manufacture, sale or other disposal of Licensed Products, for which Philips and/or its Associated Companies may hereafter acquire from third parties the right to grant licenses. It is acknowledged and agreed by the parties hereto that in respect of the patents as may be licensed pursuant to this Clause 2.3, additional royalties may have to be paid over and above the royalties specified in Clause 4.2.
- 2.4 Philips further agrees, for as long as this Agreement is in force and effect and Licensee is in full compliance with its obligations under this Agreement, to grant Licensee upon Licensee's request as well as to those of Licensee's Associated Companies who so request, a non-exclusive, non-transferable license, on reasonable, non-discriminatory conditions, to manufacture DVD-RW Recorders and to sell or otherwise dispose of such DVD-RW Recorders so manufactured in all countries of the world under any and all present and future patents essential to the manufacture, sale or other disposal of DVD-RW Recorders for which Philips and/or its Associated Companies have or may hereafter acquire the right to grant licenses.
- 2.5 In consideration of the undertakings set forth in Clauses 2.1, 2.2, 2.3 and 2.4 and similar undertakings by third party licensees of Philips or any of its Associated Companies and without prejudice to the provisions of Clause 10, Licensee agrees to grant to Philips and its Associated Companies and to other third parties who have entered or will enter into a license agreement with Philips concerning DVD-RW Discs, non-exclusive, non-transferable licenses, on reasonable, non-discriminatory conditions comparable to those set forth herein, to manufacture, sell or otherwise dispose of DVD-RW Discs, under any and all present and future patents, for which Licensee or its Associated Companies have or may hereafter acquire the right to grant licenses and which are essential to the manufacture, sale or other disposal of DVD-RW Discs and which patents were first filed or entitled to a priority date in any country of the world prior to the date of termination of this Agreement. The duration of such licenses shall be a period ending at the expiration date of the last to expire patent of Licensee or the relevant Associated Company of Licensee, essential to DVD-RW Discs. For the avoidance of doubt, the undertaking set

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out in this Clause 2.5 shall only apply to those companies which accept or have accepted a similar undertaking as given by Licensee in this Clause 2.5.

- 2.6 In addition, in consideration of the undertakings set forth in Clauses 2.1, 2.2, 2.3 and 2.4 and similar undertakings by third party licensees of Philips or any of its Associated Companies and without prejudice to the provisions of Clause 10, Licensee agrees to grant to Philips and its Associated Companies and to other third parties who have entered or will enter into a license agreement with Philips concerning DVD-RW Recorders, non-exclusive, non-transferable licenses, on reasonable, non-discriminatory conditions, to manufacture, sell or otherwise dispose of DVD-RW Recorders, under any and all present and future patents, for which Licensee or its Associated Companies have or may hereafter acquire the right to grant licenses and which are essential to the manufacture, sale or other disposal of DVD-RW Recorders and which patents were first filed or are entitled to a priority date in any country of the world prior to the date of termination of this Agreement. The duration of such licenses shall be a period ending at the expiration date of the last to expire patent of Licensee or the relevant Associated Company of Licensee, essential to DVD-RW Recorders. For the avoidance of doubt, the undertaking set out in this Clause 2.6 shall only apply to those companies which accept or have accepted a similar undertaking as given by Licensee in this Clause 2.6.
- 2.7 Philips undertakes that it will offer, at the request of any of Licensee's Associated Companies to any such Associated Company, a non-exclusive and non-transferable license under the Licensed Patents on reasonable and non-discriminatory conditions comparable to those set forth herein, to manufacture, sell or otherwise dispose of DVD-RW Discs.
- 2.8 IT IS EXPRESSLY ACKNOWLEDGED AND AGREED THAT:
- (I) THE LICENSES AND LICENSE UNDERTAKINGS HEREIN CONTAINED WITH RESPECT TO THE MANUFACTURE OF LICENSED PRODUCTS DO NOT EXTEND TO MASTER RECORDING MACHINES, EQUIPMENT OR METHODS FOR THE REPLICATION OF DISCS, NOR TO THE MANUFACTURE OF MATERIALS OR REPRODUCTION RIGHTS FOR INFORMATION (SUCH AS AUDIO, VIDEO, TEXT AND/OR DATA-RELATED INFORMATION), CONTAINED ON DISCS TO BE PLAYED BACK/RECORDED ON A PLAYER/RECORDER. FURTHER, THE LICENSE UNDERTAKINGS WITH RESPECT TO THE MANUFACTURE OF RECORDER/PLAYERS DO NOT EXTEND TO THE MANUFACTURE OF COMPONENTS FOR RECORDERS/PLAYERS (INCLUDING BUT NOT LIMITED TO SEMICONDUCTOR DEVICES, INTEGRATED CIRCUITS, LASERS, MOTORS AND LENSES), EXCEPT FOR CIRCUITRY AND/OR SYSTEM ASPECTS SPECIFIC TO THE DVD-RW SYSTEM;
- (II) THE RIGHTS AND LICENSES GRANTED UNDER THIS AGREEMENT DO NOT EXTEND TO ANY COMBINATION OF ONE OR MORE LICENSED PRODUCTS OR PLAYERS/ RECORDERS WITH ANY OTHER ELEMENTS, PRODUCTS, SYSTEMS, EQUIPMENT OR SOFTWARE OTHER THAN THE COMBINATION OF A LICENSED PRODUCT AND A DVD-RW RECORDER OR A DVD-ROM PLAYER OR A DVD-VIDEO PLAYER.

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### 3. Procurement from other Licensed Manufacturers

- 3.1 The rights granted to Licensee pursuant to Clause 2 include the right for Licensee to have Licensed Products made for it by third party manufacturers, duly licensed by Philips under an agreement similar to this Agreement, provided that Licensee will properly identify such third party manufacturer in the Royalty Reporting Forms to be submitted to Philips hereunder, together with the quantities of Licensed Products so purchased. Conversely, Licensee shall refrain from purchasing or selling DVD-RW Discs manufactured by any third party not licensed by Philips, where such purchase or sale would constitute an act of infringement of any of the Licensed Patents or Non-Asserted Patents.

### 4. Royalties, Reports and Payments

- 4.1 In consideration of the rights granted by Philips, Licensee shall, upon execution of this Agreement, make a non-refundable payment of US\$ 10,000 (ten thousand US Dollars) to Philips. Of this amount of US\$ 10,000, an amount of US\$ 5,000 (five thousand US Dollars) shall be regarded as an advance payment against royalties payable pursuant to Clause 4.2.
- 4.2 In further consideration of the rights granted hereunder by Philips to Licensee, Licensee shall pay to Philips a royalty for each DVD-RW Disc sold or otherwise disposed of by Licensee, any of Licensee's Associated Companies or an agent of Licensee, in any country where at least one of the Licensed Patents or Non-Asserted Patents exists.

This royalty shall amount to US\$ 0.06 (six US Dollar cents) for each DVD-RW Disc.

A DVD-RW Disc shall be considered sold when invoiced or, if not invoiced, when delivered to a party other than Licensee.

For the avoidance of doubt, Philips confirms that it shall not assert any of the Licensed Patents nor any of the Non-Asserted Patents against Licensee, nor against any of Licensee's customers or subsequent buyers of DVD-RW Discs manufactured and sold by Licensee, prior to the day on which such DVD-RW Discs are to be reported pursuant to the provisions of this Agreement, nor, provided that such DVD-RW Discs have been duly reported in accordance with the provisions of this Agreement, prior to the day when payment of royalties in respect of DVD-RW Discs manufactured and sold by Licensee is due in accordance with the provisions of this Agreement.

No royalties shall be payable for DVD-RW Discs purchased by Licensee on a "have made" basis in accordance with Clause 3 from third party manufacturers, duly licensed by Philips, provided that Licensee can demonstrate to Philips' satisfaction, that such third party manufacturer has paid to Philips the royalties due in respect of such DVD-RW Discs.

For the avoidance of doubt, in the event that the manufacture by Licensee of DVD-RW Discs within the Territory would not infringe any of the Licensed Patents nor any of the Non-Asserted Patents, Licensee shall have no obligation to report and pay royalties due on the basis of this Agreement in respect of DVD-RW Discs manufactured within the

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Territory and which are sold for final use within the Territory or imported (either by Licensee or by a third party) into a country where no Licensed Patents or Non-Asserted Patents exist, for final use in such country.

- 4.3 Within 30 days following 31 March, 30 June, 30 September and 31 December of each year during the term of this Agreement, Licensee shall (even in the event that no sales have been made) submit to Philips a Royalty Reporting Form, submitted by a duly authorized officer on behalf of Licensee, in the manner as provided for on [www.ip.philips.com](http://www.ip.philips.com), setting forth with respect to the preceding quarterly period:
- (1) the quantities of DVD-RW Discs manufactured by Licensee;
  - (2) the quantities of DVD-RW Discs purchased from other licensed manufacturers in accordance with the provisions of Clause 3, specified per such third party manufacturer who shall be named in the Royalty Reporting Form;
  - (3) on a per-country basis:
    - (a) the quantities of DVD-RW Discs sold or otherwise disposed of, specifying the identity of the buyers and the trademarks used on or in connection with the DVD-RW Discs;
    - (b) the quantities of DVD-RW Discs sold to other manufacturers, duly licensed by Philips, specifying the identity of such other manufacturers and the trademarks used on or in connection with the DVD-RW Discs;
  - (4) a computation of the royalties due under this Agreement.

Licensee shall pay the royalties due to Philips within 60 days after the end of each quarterly period to a bank account, as specified by Philips.

- 4.4 In the event that Licensee fails to submit to Philips a Royalty Reporting Form for any royalty reporting period within 30 days from the end of the relevant reporting period in accordance with the provisions of Clause 4.3, Licensee shall be obliged to pay to Philips within 30 days from the date on which any such Royalty Reporting Form became due, an estimated royalty (hereinafter referred to as an "Advance"), being an amount equal to the highest amount of royalties due for any royalty reporting period over the preceding eight royalty reporting periods (or over all preceding royalty reporting periods if fewer than eight). Such payment shall be treated as a non-refundable advance, primarily against the royalties and interest for the relevant royalty reporting period and then, if any sum remains, against any future royalties or other payments payable by Licensee hereunder. Licensee acknowledges and agrees that any Advance shall not be due by way of penalty, but that such payment shall constitute a non-refundable advance as aforesaid. For the avoidance of doubt, such payment shall be payable without any further notice or action by Philips, legal or otherwise, and shall take effect by virtue of the failure to submit a Royalty Reporting Form on time (and even if such Royalty Reporting Form is subsequently submitted prior to the date on which the Advance is due and no corresponding payment is received by Philips within the 60 day period specified in Clause 4.3. The payment by Licensee of an Advance shall not affect Licensee's obligation to submit a Royalty Reporting Form and shall be without prejudice to any other rights or remedies of Philips, including, without limitation, Philips' right to charge 2% (two per cent) interest per month

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on overdue payments (including overdue payments of the Advance), and Philips' right to terminate this Agreement in accordance with its provisions. The Advance will not be set off against other sums due to Philips until a Royalty Reporting Form has been submitted in respect of the relevant royalty reporting period. In respect of any royalty reporting period for which an Advance has been paid and the Royalty Reporting Form subsequently submitted, Philips will first set off against the Advance all royalties and interest due for that period. Any remaining sum from the Advance will be set off against further royalty, interest or Advance payments due to Philips hereunder (if any).

- 4.5 Licensee shall submit to Philips, once per calendar year, an audit statement by its external auditors, who shall be certified public auditors as specified in the Audit Guidelines attached hereto as Annex B2, confirming that the quarterly Royalty Reporting Forms as submitted by Licensee to Philips for the last four quarterly periods, are true, complete and accurate in every respect. Such statement must meet the requirements as specified in the Audit Guidelines and shall be submitted to Philips within 90 days following the end of Licensee's financial year. The correctness of this audit statement may be verified by Philips by means of a work paper review, conducted by one of the certified public auditors selected by Philips. Licensee shall procure that its auditors provide full cooperation with said work paper review. Notwithstanding this audit statement, Philips reserves the right to inspect the books and records of Licensee from time to time in accordance with Clause 4.10.
- 4.6 Within 30 days following the expiration or termination of this Agreement, Licensee shall submit to Philips a certified report on the number of DVD-RW Discs in stock at the time of expiration or termination of this Agreement. Royalties, calculated in accordance with Clause 4.2 and 4.12, shall be due and payable for all DVD-RW Discs manufactured prior to, but remaining in stock with Licensee on the date of expiration or termination of this Agreement. For the avoidance of doubt, this Clause 4.6 shall be without prejudice to the provisions of Clause 10.6.
- 4.7 Any payment under this Agreement which is not made on the date(s) specified herein, shall accrue interest at the rate of 2% (two per cent) per month (or part thereof) or the maximum amount permitted by law, whichever is lower.
- 4.8 All payments to Philips under this Agreement shall be made by transfer in US Dollar or in such other currency, convertible in the sense of Articles VIII and XIX of the Articles of Agreement of the International Monetary Fund, as designated by Philips. The rate of exchange for converting the currency (if other than US Dollar) of the Territory shall be the telegraphic transfer selling rate of the designated currency as officially quoted in the Territory by the officially authorized foreign exchange bank for payment of currency transactions on the day that the amount is due and payable.
- 4.9 All costs, stamp duties, taxes and other similar levies arising from or in connection with the conclusion of this Agreement shall be borne by Licensee. In the event that the government of a country imposes any taxes on payments made by Licensee to Philips hereunder and requires Licensee to withhold such tax from such payments, Licensee may deduct such tax from such payments. In such event, Licensee shall promptly provide Philips with tax receipts issued by the relevant tax authorities so as to enable Philips to support a claim for credit against income taxes which may be payable by Philips and/or its Associated Companies in The Netherlands and to enable Philips to document, if necessary, its compliance with tax obligations in any jurisdiction outside The Netherlands.

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- 4.10 In order that the Royalty Reporting Forms provided for in this Clause 4 may be verified, Licensee shall keep complete and accurate books and records and shall keep such books and records available for inspection for a period of 5 years following the sale or other disposal of each DVD-RW Disc.

Philips shall have the right to inspect the books and records of Licensee from time to time, in order to verify the correctness of the aforementioned Royalty Reporting Forms. Any such inspection shall take place no more than once per calendar year and shall be conducted by a certified public auditor appointed by Philips. Philips shall give Licensee written notice of such inspection at least 7 days prior to the inspection. Licensee shall willingly co-operate and provide all such assistance in connection with such inspection as Philips and/or the auditor may require. The inspection shall be conducted at Philips' own expense, provided that in the event that Licensee has failed to submit Royalty Reporting Forms and/or yearly written statement(s) by its external auditors, as provided for in Clause 4.3 and Clause 4.5, in respect of the period to which the inspection relates or in the event that any discrepancy or error exceeding 3% (three per cent) of the monies actually due is established, in addition to Licensee's obligation promptly to make up for such underpayment, the cost of the inspection shall be borne by Licensee, without prejudice to any other claim or remedy as Philips may have under this Agreement or under applicable law.

Philips' right of inspection as set out in this Clause 4.10 shall survive termination or expiration of this Agreement.

- 4.11 Without prejudice to the provisions of Clause 4.10, Licensee shall provide all relevant additional information as Philips may reasonably request from time to time, so as to enable Philips to ascertain which products manufactured, sold or otherwise disposed of by Licensee are subject to the payment of royalties to Philips hereunder, the patents which have been used in connection with such products, and the amount of royalties payable.

- 4.12 **OPTIONAL:  
CHOOSE BETWEEN OPTIONS A AND B  
DELETE WORDING IN BOLD AND CLAUSE WHICH IS NOT  
APPLICABLE**

**Option A: from joint agreement to Philips only**

As a condition precedent to the entry into force of this Agreement, Licensee shall pay to Philips the total amount of royalties due for the use of Philips', Sony's and Pioneer's patents in respect of its production and sale of DVD-RW Discs for which no royalties have been paid to Philips under a patent license agreement covering the use of the patents of Philips, Sony and Pioneer, prior to the date of execution of this Agreement.

The aforementioned amount shall be calculated by Philips on the basis of the number of DVD-RW Discs manufactured and sold by Licensee prior to the date of execution hereof, by applying the royalty rate of US\$ 0.10 (ten US Dollar cents) for each such DVD-RW Disc.

Philips will determine the number of DVD-RW Discs manufactured and sold by Licensee prior to the date of execution hereof on the basis of Licensee's Royalty Reporting Forms and, where available, the external auditor's statement submitted under the aforementioned

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patent license agreement. Where such reports are not available, Philips will determine the number of DVD-RW Discs on the basis of information contained in Licensee's annual reports, or, where annual reports are not available, Philips will make said determination on the basis of market information obtained from independent market intelligence sources.

**Option B: from unlicensed to Philips only**

As a condition precedent to the entry into force of this Agreement, Licensee shall submit to Philips a Royalty Reporting Form (Past Use) in respect of DVD-RW Discs manufactured and sold or otherwise disposed of by Licensee before the Effective Date (as hereinafter defined) of this Agreement in accordance with the provisions of Clause 4.3. Licensee shall clearly indicate on such Royalty Reporting Form the starting date of production of such DVD-RW Discs.

Within 7 days following the execution of this Agreement, Licensee shall pay to Philips the royalties for such DVD-RW Discs, calculated by applying the royalty rate of US\$ 0.06 (six US Dollar cents) for each DVD-RW Disc.

The Royalty Reporting Form (Past Use) shall similarly be subject to Philips' right of audit as set out in Clause 4.10. Within 45 days following the execution of this Agreement, Licensee shall submit to Philips an audit statement by its external auditors, who shall be certified public auditors, confirming that this Royalty Reporting Form is true, complete and accurate in every respect. Such Royalty Reporting Form must meet the requirements as specified in the Audit Guidelines.

**5. Manufacturing Equipment Identification System and Sample Discs**

- 5.1 Upon signing of this Agreement, Licensee shall submit to Philips an overview of its manufacturing equipment currently used, or which is technically capable of being used for the manufacture of DVD-RW Discs. Further, upon any acquisition, transfer or disposal of manufacturing equipment used, or which is technically capable of being used for the manufacture of DVD-RW Discs, Licensee shall submit to Philips details of any such adjustment(s) to its manufacturing equipment. Further, Licensee shall submit to Philips an overview containing all adjustments to its manufacturing equipment during the preceding year, together with and confirmed by the audit statement referred to in Clause 4.5. Such overview shall be in the form as attached hereto as Annex B3 ("Manufacturing Equipment List"), signed by a duly authorized officer on behalf of Licensee.
- 5.2 Simultaneous with the submission of the Manufacturing Equipment List, Licensee shall submit to Philips at the address specified below one sample DVD-RW Disc of each mould used in each production line identified on the Manufacturing Equipment List. The corresponding system number and mould number indicated on the Manufacturing Equipment List shall be clearly marked on the outer diameter of each such sample Disc. Further, upon any acquisition of manufacturing equipment used, or which is technically capable of being used for the manufacture of DVD-RW Discs, Licensee shall similarly submit to Philips one sample DVD-RW Disc of each mould from each production line subsequently acquired. The samples will be used by Philips for the purpose only of verifying whether DVD-RW Discs found in the market correspond with the samples submitted by Licensee, thereby enabling Philips to verify the declared source of such DVD-RW Discs (as mentioned in shipping documents, invoices or otherwise). The sample DVD-RW Discs are to be submitted together with a copy of the Manufacturing

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Equipment List to the following address:

Philips Intellectual Property & Standards - Business Support Department  
 High Tech Campus 44  
 P.O. Box 220  
 5600 AE Eindhoven  
 The Netherlands

## 6. Most Favorable Rate

- 6.1 In the event that licenses under the patents referred to in Clause 2 are granted by Philips for DVD-RW Discs to a third party under substantially similar conditions, but at a royalty rate more favorable than the rate payable by Licensee under this Agreement, Licensee shall be entitled to the same royalty rate as applicable to such third party, provided always that this right of Licensee shall not apply in respect of cross-license agreements or other agreements providing for a consideration which is not exclusively based on the payment of royalties and further provided that this right of Licensee shall not apply in respect of licenses or other arrangements made pursuant to a court decision or the settlement of a dispute between Philips and a third party, irrespective of the nature of such dispute, the terms of the court decision or the settlement terms.

## 7. No Warranty and Indemnification

- 7.1 Philips makes no representation or warranty as to the ability of Licensee to achieve interchangeability with respect to DVD-RW Discs.
- 7.2 It is acknowledged by Licensee that third parties may own industrial and/or intellectual property rights in the field of DVD-RW Discs. Philips makes no warranty whatsoever that the manufacture, sale or other disposal of DVD-RW Discs does not infringe or will not cause infringement of any industrial and/or intellectual property rights other than the Licensed Patents. Philips and its Associated Companies shall be fully indemnified and held harmless by Licensee from and against any and all third party claims in connection with DVD-RW Discs manufactured, sold or otherwise disposed of by Licensee.

## 8. Confidentiality

- 8.1 Licensee shall, during the term of this Agreement as specified in Clause 10.1 and for a period of 3 years thereafter, not disclose to any third party any information acquired from Philips or any of Philips' Associated Companies in connection with this Agreement, or use such information for any purpose other than the manufacture and disposal of DVD-RW Discs in accordance with the provisions of this Agreement. This obligation shall not apply to the extent information so acquired:
- (a) was known to Licensee prior to the date on which such information was acquired from Philips or any of Philips' Associated Companies, as shown by records of Licensee or otherwise demonstrated to Philips' satisfaction;
  - (b) is or has become available to the public through no fault of Licensee;

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(c) was or is received from a third party who was under no confidentiality obligation in respect of such information.

8.2 The obligations concerning confidentiality contained in Clause 8.1 shall survive termination of this Agreement.

8.3 Philips shall, during the term of this Agreement as specified in Clause 10.1 and for a period of 3 years thereafter, not disclose to any third party any confidential information obtained in connection with Clause 4.3, Clause 4.5, Clause 4.6, Clause 4.12 and/or Clause 5, except that Philips may disclose such information to its external auditors, legal representatives and to the competent courts to the extent this is necessary for Philips in connection with the enforcement of its rights hereunder. Further, Philips shall not use such information for other purposes than to verify Licensee's compliance with its royalty reporting and payment obligations as provided in this Agreement and to enforce Philips' rights hereunder. Philips' obligations set out in this paragraph shall not apply to information referred to in sections (a), (b) and/or (c) of Clause 8.1.

## 9. No Assignment

9.1 This Agreement shall inure to the benefit of and be binding upon each of the parties hereto and their respective assignees. It may not be assigned in whole or in part by Licensee without the prior written consent of Philips.

## 10. Term and Termination

10.1 This Agreement shall enter into force on the "Effective Date", being the date first written above. In the event that validation of this Agreement is required by the competent governmental authorities, the Effective Date shall be the date of such validation. Unless terminated earlier in accordance with the provisions of this Clause 10, this Agreement shall remain in force until the expiration of a ten-year period from the Effective Date or until the expiration date of the last to expire Licensed Patent or Non-Asserted Patent in the Territory, whichever comes first.

Upon the expiration of all Licensed Patents and Non-Asserted Patents in the Territory, Philips shall not assert any of the Licensed Patents nor any of the Non-Asserted Patents against Licensee or Licensee's customers, provided that Licensee has entered into a contractual arrangement with Philips providing for the situation that, although the DVD-RW Discs manufactured by Licensee are no longer covered by any of the Licensed Patents nor any of the Non-Asserted Patents in the Territory, such DVD-RW Discs are being imported by Licensee or a third party into one or more other countries in which one or more of the Licensed Patents or one or more of the Non-Asserted Patents subsist.

10.2 Without prejudice to the provisions of Clause 10.3 through Clause 10.6, each party may terminate this Agreement at any time by means of a written notice to the other party in the event that the other party fails to perform any obligation under this Agreement and such failure is not remedied within 30 days after receipt of a notice specifying the nature of such failure and requiring it to be remedied. Such right of termination shall not be exclusive of

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any other remedies or means of redress to which the non-defaulting party may be lawfully entitled and all such remedies shall be cumulative. Any such termination shall not affect any royalty or other payment obligations under this Agreement accrued prior to such termination.

- 10.3 Philips may terminate this Agreement forthwith by means of a written notice to Licensee in the event that a creditor or other claimant takes possession of, or a receiver, administrator or similar officer is appointed over any of the assets of Licensee, or in the event that Licensee makes any voluntary arrangement with its creditors or becomes subject to any court or administration order pursuant to any bankruptcy or insolvency law.
- 10.4 Additionally, insofar as legally permitted, Philips may terminate this Agreement at any time by means of a written notice to Licensee in case Licensee or an Associated Company of Licensee has been found liable by a competent court or administrative authority to have committed an act of copyright piracy.
- 10.5 Philips shall have the right to terminate this Agreement forthwith or to revoke the license granted under any of Philips' or any of its Associated Companies' patents in the event that Licensee or any of its Associated Companies brings a claim of infringement of any of Licensee's or any of Licensee's Associated Companies' essential patents relating to DVD-RW Discs or DVD-RW Recorders against Philips or any of its Associated Companies and Licensee refuses to license such patents on fair and reasonable conditions.
- 10.6 Upon the termination of this Agreement by Philips for any reason pursuant to Clause 10.2 through Clause 10.5, Licensee shall immediately cease the manufacture, sale or other disposal of DVD-RW Discs in which any one or more of the Licensed Patents are used. Further, upon such termination, any and all amounts outstanding hereunder shall become immediately due and payable.
- 10.7 All provisions of this Agreement which are intended to survive (whether express or implied) the expiry or termination of this Agreement, shall so survive.

## 11. Miscellaneous

- 11.1 Licensee acknowledges that Philips may make modifications to the wording of the standard version of the DVD-RW Disc Patent License Agreement in future. Licensee shall at all times have the option of entering into the latest version of the DVD-RW Disc Patent License Agreement as published by Philips on its website or otherwise communicated by Philips to Licensee after the Effective Date of this Agreement.
- 11.2 Any notice required under this Agreement to be sent by either party shall be given in writing by means of a letter, facsimile or electronic mail directed:

in respect of Licensee, to:

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Initials Licensee \_\_\_\_\_

in respect of Philips, to:

Koninklijke Philips Electronics N.V.  
 c/o Philips Intellectual Property & Standards - Legal Department  
 High Tech Campus 44  
 P.O. Box 220  
 5600 AE Eindhoven  
 The Netherlands  
 Fax.+31 40 2745267

or such other address as may have been previously specified in writing by either party to the other.

- 11.3 This Agreement sets forth the entire understanding and agreement between the parties as to the subject matter hereof and supersedes and replaces all prior arrangements, discussions and understandings between the parties relating thereto. No variation of this Agreement shall be binding upon either party unless made in writing and signed by an authorized representative of each of the parties hereto.
- 11.4 Nothing contained in this Agreement shall be construed:
- (a) as imposing on either party any obligation to instigate any suit or action for infringement of any of the patents licensed hereunder or to defend any suit or action brought by a third party which challenges or relates to the validity of any such patents. Licensee shall have no right to instigate any such suit or action for infringement of any of the patents licensed by Philips hereunder, nor the right to defend any such suit or action which challenges or relates to the validity of any such patent licensed by Philips hereunder;
  - (b) as imposing any obligation to file any patent application, to secure any patent or to maintain any patent in force;
  - (c) as conferring any license or right to copy or imitate the appearance and/or design of any product of Philips or any of its Associated Companies;
  - (d) as conferring any license to manufacture, sell or otherwise dispose of any product or device other than a Licensed Product.
- 11.5 Neither the failure nor the delay of either party to enforce any provision of this Agreement shall constitute a waiver of such provision or of the right of either party to enforce each and every provision of this Agreement.
- 11.6 Should any provision of this Agreement be finally determined void or unenforceable in any judicial proceeding, such determination shall not affect the operation of the remaining provisions hereof, provided that, in such event, Philips shall have the right to terminate this Agreement by means of a written notice to Licensee.
- 11.7 This Agreement shall be governed by and construed in accordance with the laws of The Netherlands.

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Initials Licensee \_\_\_\_\_

Any dispute between the parties hereto in connection with this Agreement (including any question regarding its existence, validity or termination) shall be submitted to the competent courts of The Hague, The Netherlands, provided always that, in case Philips is the plaintiff, Philips may, at its sole discretion, submit any such dispute either to the competent courts in the venue of Licensee's registered office, or to any of the competent courts in the Territory. Licensee hereby irrevocably waives any objection to the jurisdiction, process and venue of any such court and to the effectiveness, execution and enforcement of any order or judgment (including, but not limited to, a default judgment) of any such court in relation to this Agreement, to the maximum extent permitted by the law of any jurisdiction, the laws of which might be claimed to be applicable regarding the effectiveness, enforcement or execution of such order or judgment.

AS WITNESS, the parties hereto have caused this Agreement to be signed on the date first written above.

KONINKLIJKE PHILIPS ELECTRONICS  
N.V.

[LICENSEE]

\_\_\_\_\_  
Name:  
Title:

\_\_\_\_\_  
Name:  
Title:

Reference copy

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